

Your next bid.

A clear next step.

The BidPulsar client walkthrough

A companion to the chaptered training video. Real product screens, practical steps, and a repeatable path from discovery to pursuit management.

BidPulsar
PROCUREMENT OPERATIONS

WORKSPACE
BidPulsar Review Team

PURSUITS

- Dashboard
- Opportunities
- Pipeline
- Bid workspaces
- Calendar

COLLABORATION

- Messages
- Network
- Contractors

OPERATIONS

- Documents
- Compliance matrices
- Team

Search opportunities, solicitations, agencies, or workspaces

BIDPULSAR REVIEW TEAM / FEDERAL BID PARTNERS

Procurement operations

Live pursuit status, deadlines, assignments, source completeness, and submission risks in one operating view.

ACTIVE PURSUITS
1
Open bid workspaces

SUBMISSIONS DUE
0
Next 14 days

WIN RATE
--
Award outcomes not tracked

PIPELINE VALUE
\$0
0/1 pursuits valued

TEAM WORKLOAD
2
0 blocked

Priority opportunities
Ordered by response deadline with transparent fit factors

[Open opportunity table](#)

OPPORTUNITY	AGENCY	STAGE	FIT	OWNER	DEADLINE
Y1DA--528A6-22-665 Rebuild B29A Parking Lot 36C24226B0047	VETERANS AFFAIRS, DEPARTMENT ...	Response Development	47	Client team	Apr 29

Use the same lesson numbers in the video and this guide. Pause at each practice point. Account options and prices may change; read the current screen before taking a final action.

Find your next step

- 01 Welcome to BidPulsar
- 02 Your account and two navigation areas
- 03 Search for a bid
- 04 Narrow and reuse your search
- 05 Read the opportunity correctly
- 06 Watch, save, share and Bid Now
- 07 Files, source checks and wage determinations
- 08 Generate an opportunity analysis
- 09 Use the AI conversation workspace
- 10 Chat controls, sources and outputs
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- 12 Build a pricing workpaper
- 13 Calculate, compare and export pricing
- 14 Research the market
- 15 States, hubs and additional discovery

The video includes chapter markers. Captions and a plain-text chapter list are supplied alongside it.

Find your next step

- 16 Dashboard and tracked opportunities
- 17 Pipeline, calendar and new pursuits
- 18 Work inside a bid workspace
- 19 Compliance, timeline and review workflow
- 20 Documents, team and reports
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- 22 Saved searches, integrations and notifications
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- 24 iPhone: the native navigation
- 25 iPhone: search and inspect a notice
- 26 iPhone: workspace, files and tasks
- 27 iPhone: Pulse, identity and permissions
- 28 BidPulsar and FBP One
- 29 Troubleshooting and a repeatable daily routine

The video includes chapter markers. Captions and a plain-text chapter list are supplied alongside it.

Welcome to BidPulsar

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1. Start with discovery

2. Review the source

3. Organize the pursuit

Welcome to BidPulsar. This guide takes you from your first search to a more organized bid workflow, on the web and on iPhone. Keep the companion PDF open if you want to follow along. You can pause, repeat a chapter, or jump to a specific topic. We are using an existing demonstration account, with real product screens recorded on September twenty fourth, twenty twenty six. The older parking lot pursuit you will see later is a historical training record, not a currently open bidding opportunity. Our main search example is a janitorial solicitation. The goal is to learn a repeatable process: discover a notice, confirm its source, understand what is required, decide whether it fits, and organize the next action. BidPulsar helps with discovery and preparation. The official solicitation and its amendments remain the authority for your response.

Practice: explain the next action and the evidence you would check before taking it.

Your account and two navigation areas

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Search opportunities, solicitations, agencies, or workspaces

BP Apple Review Team
Federal Bid Partners

BIDPULSAR REVIEW TEAM / FEDERAL BID PARTNERS

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1. Public navigation: Contracts, States, Market, AI Chat

2. Account opens your workspace

3. Confirm the selected organization

There are two main navigation areas. The public website has Contracts, States, Market, AI Chat, and Services across the top. These help you discover and research opportunities. Open Account to reach your dashboard, workspace, saved searches, watch list, and account settings. After signing in, the workspace sidebar organizes pursuits, collaboration, operations, and account administration. Check the workspace name before editing anything, especially if you belong to more than one organization. Your available actions depend on your account and service access. An empty section can mean that nothing has been added yet; it does not automatically mean the page is broken. If a plan badge disagrees with your detailed billing page, refresh and ask support to check your access rather than purchasing a second plan. The demonstrated account's detailed billing view showed active Growth access through Federal Bid Partners.

Practice: explain the next action and the evidence you would check before taking it.

Search for a bid

The screenshot shows the BidPulsar website interface. At the top, there's a navigation bar with 'Contracts', 'States', 'Market', 'AI Chat', and 'Services'. A user account dropdown is visible on the right. The main section is titled 'Opportunities' with a subtext 'Filter and search for solicitations and contract listings.' Below this, it says 'Showing 1–20+ • Page 1 • Filtered (noindex)' and a 'Refresh results' button. A 'SMART EXPANSION' box explains that 'janitorial' is broadened into related procurement language like NAICS, PSC, agency, and source-field matches. It lists expanded terms: cleaning services, custodial, sanitation, housekeeping, NAICS 561720, NAICS 561740, PSC S201, and PSC S216. Below this is a 'Hubs' section with filters for various departments and NAICS codes. A 'Filters' section on the left shows '1 active' filter. The main result card is titled 'Janitorial Services at the MVY ATCT in Massachusetts' and includes filters for Department of Transportation, Federal Aviation Administration, and Combined Synopsis Solicitation, along with NAICS 561720, PSC S201, Set-Aside SBA, and Solicitation 697DCK-27-R-00001.

1. Open Contracts

2. Enter a practical keyword

3. Review the expanded terms and results

Start in Contracts on the public website. Enter a plain language description of the work you do. Here we searched for janitorial. BidPulsar expanded that search to related language such as cleaning services, custodial work, sanitation, and housekeeping, along with related industry and service codes. Read that expansion so you understand why a result appeared. Search results are a starting point, not a statement that every listing is a good fit. A result card shows the title, agency, notice type, codes when available, source, dates, and links to details or related research. You may see award notices alongside solicitations. An award notice is useful for research but is not an invitation to submit a new offer. Open a title to inspect its full record. If a page takes time to load, allow the navigation to finish before clicking again.

Practice: explain the next action and the evidence you would check before taking it.

Narrow and reuse your search

BidPulsar
PUBLIC CONTRACTS AND AI

Contracts States Market AI Chat Services

AR Account BP

Opportunities

Filter and search for solicitations and contract listings.

Showing 1–20+ • Page 1 • Filtered (noindex) Refresh results

SMART EXPANSION
BidPulsar is broadening "janitorial" into related procurement language, NAICS, PSC, agency, and source-field matches.

cleaning services custodial sanitation housekeeping NAICS 561720 NAICS 561740 PSC S201 PSC S216

Hubs

INTERIOR, DEPARTMENT OF THE AGRICULTURE, DEPARTMENT OF DEPT OF DEFENSE VETERANS AFFAIRS, DEPARTMENT OF NAICS 561210 NAICS 812320 NAICS 238220

Filters
Search a keyword or a filter such as NAICS, agency, etc. 1 active

Janitorial Services at the MVY ATCT in Massachusetts

Department of Transportation Federal Aviation Administration Combined Synopsis Solicitation

NAICS • 561720 PSC • S201 Set-Aside • SBA Solicitation • 697DCK-27-R-00001

1. Apply scope, source, status and location

2. Use codes and dates deliberately

3. Clear filters when results are too narrow

Use the filter area to narrow your search. Scope separates federal opportunities from state and local sources. Source lets you focus on a supported source such as SAM dot gov, DIBBS, or GSA. Opportunity status includes active, expired, or both. Location accepts state codes separated by commas. The search area also provides agency, industry code, product or service code, notice type, and date controls. Sort by newest, due soon, or recent, and choose a page size. Apply your search after changing fields that require it. If results disappear, remove the tightest restriction first. Clear removes the search text; Reset All is useful when you want to start again. Share provides a way to reuse the current search. Saved searches in the workspace are a separate library; some older presets open the tracked opportunity view, so check the destination and filters after opening one.

Practice: explain the next action and the evidence you would check before taking it.

Read the opportunity correctly


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PUBLIC CONTRACTS AND AI

[Contracts](#)
[States](#)
[Market](#)
[AI Chat](#)
[Services](#)


Account

[← Back to opportunities](#)


DOT

FEDERAL AVIATION ADMINISTRATION

Janitorial Services at the MVY ATCT in Massachusetts

Solicitation: **697DCK-27-R-00001**
 Notice ID: **104844c6ab114d2fa4a734b72479ac17**

Type • Combined Synopsis Solicitation

NAICS • **561720**

PSC • S201

Set-Aside • SBA

Department • Department of Transportation

Agency • Federal Aviation Administration

State • MA

Posted • Sep 24, 2026, 12:00 AM UTC

Due • Oct 22, 2026, 07:00 PM UTC • Closes in 29 days

Price evidence • \$30,624 - \$1,219,390 observed

CONTRACT SNAPSHOT
 Combined Synopsis Solicitation from FEDERAL AVIATION ADMINISTRATION • TRANSPORTATION, DEPARTMENT OF. Place of performance: MA. Response deadline: Oct 22, 2026. Industry: NAICS 561720 • PSC S201.

SOURCE
 Open on SAM.gov →

SOLICITATION
697DCK-27-R-00001

PERFORMANCE

RESPONSE

1. Match the solicitation number
2. Check notice type and deadline
3. Open the official source

On an opportunity detail page, begin with the title and solicitation number. Confirm the notice type, agency, place of performance, deadline, and official source. In this example, the page identifies janitorial services at the Martha's Vineyard air traffic control tower, with solicitation number six nine seven D C K, twenty seven, R, zero zero zero zero one. The detail view includes codes, set aside information, contact details, an agency hierarchy, a map, related notices, and source links. Be precise about dates: web and mobile may display different time zones or different date formatting. Use the official deadline and its stated time zone when planning a submission. If information is missing or inconsistent, do not fill the gap with a guess. Follow Open on SAM dot gov, or the relevant issuing portal, and check the current notice and amendments there.

Practice: explain the next action and the evidence you would check before taking it.

Watch, save, share and Bid Now

Type • Combined Synopsis Solicitation
NAICS • 561720
PSC • S201
Set-Aside • SBA
Department • Department of Transportation

Agency • Federal Aviation Administration
State • MA
Posted • Sep 24, 2026, 12:00 AM UTC
Due • Oct 22, 2026, 07:00 PM UTC • Closes in 29 days

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CONTRACT SNAPSHOT

Combined Synopsis Solicitation from FEDERAL AVIATION ADMINISTRATION • TRANSPORTATION, DEPARTMENT OF. Place of performance: MA. Response deadline: Oct 22, 2026. Industry: NAICS 561720 • PSC S201.

SOURCE

Open on SAM.gov →

SOLICITATION

697DCK-27-R-00001

PERFORMANCE

Massachusetts • 02575 United States

RESPONSE

Oct 22, 2026, 07:00 PM UTC

Watching
Bid Now
Save
Share
Open on SAM.gov →



BIDPULSAR MOBILE
Review, save, and price contracts from iPhone or iPad.


[See app page](#)

1. Watch to track the notice

2. Save creates a browser bookmark on web

3. Review the next screen before proceeding

The detail page has several actions that sound similar but serve different purposes. Add to My Watch List tracks the opportunity in your account workflow. We used it here and confirmed that the button changed to Watching. Save is a quick bookmark. At the time of recording, the web account page explicitly described those saved bookmarks as stored in that browser, with cross device synchronization still to come. Do not assume a browser bookmark is the same as an account watch list or an active pursuit. Share helps you pass along the opportunity link. Bid Now is an entry into the pursuit process; it does not mean your offer has been submitted to the government. Always inspect the next screen, confirm the selected notice, and understand whether you are saving, creating a workspace, requesting a service, or taking a separate final action.

Practice: explain the next action and the evidence you would check before taking it.

Files, source checks and wage determinations


BidPulsar
 PUBLIC CONTRACTS AND AI

[Contracts](#)
[States](#)
[Market](#)
[AI Chat](#)
[Services](#)


 Account

[← Back to opportunities](#)

DOT

FEDERAL AVIATION ADMINISTRATION
Janitorial Services at the MVY ATCT in Massachusetts
 Solicitation: 697DCK-27-R-00001
 Notice ID: 104844c6ab114d2fa4a734b72479ac17

Type • Combined Synopsis Solicitation
 NAICS • 561720
 PSC • S201
 Set-Aside • SBA
 Department • Department of Transportation

Agency • Federal Aviation Administration
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 Posted • Sep 24, 2026, 12:00 AM UTC
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 Combined Synopsis Solicitation from FEDERAL AVIATION ADMINISTRATION • TRANSPORTATION, DEPARTMENT OF. Place of performance: MA. Response deadline: Oct 22, 2026. Industry: NAICS 561720 • PSC S201.

SOURCE
 Open on SAM.gov →

SOLICITATION
 697DCK-27-R-00001

PERFORMANCE

RESPONSE

1. Review the complete official package

2. Check amendments and attachment dates

3. Treat wage matches as research leads

The Files section lists available source attachments. File metadata can be public while downloads depend on a plan or a file package unlock. The demonstration account includes file access, but that does not guarantee that every upstream attachment is still available. If an attachment has a generic name, cannot open, or appears incomplete, use the official source link to locate the complete package. Review the statement of work, submission instructions, pricing schedule, evaluation criteria, required forms, and all amendments together. The detail page may also suggest wage determinations and show occupation rates. These are research aids. A state level match is not proof that the determination applies to your exact county, occupation, contract, or amendment. Confirm the governing wage determination in the solicitation before estimating labor. Keep a record of which source and version supports every important requirement.

Practice: explain the next action and the evidence you would check before taking it.

Generate an opportunity analysis

✦ Generate the opportunity brief

Uses one BidPulsar AI token and the notice text visible to your account. Always verify dates, requirements, and attachments against the official source.

20 AI tokens remaining after this analysis.

✦ Analyze this notice

FRESH AI ANALYSIS

low confidence

Decision brief

FAA seeks a contractor to provide janitorial services for the MVY Air Traffic Control Tower (ATCT) facility in Massachusetts (ZIP 02575).

This is a Combined Synopsis/Solicitation with a response deadline of 22 Oct 2026 (19:00 UTC per provided metadata).

WHAT

Provide routine janitorial/cleaning services for the MVY ATCT facility.

WHO

Federal Aviation Administration (FAA), U.S. Department of Transportation (DOT).

WHERE

Massachusetts (ZIP 02575), MVY ATCT.

Requirements

- ✔ Offeror should be capable of performing janitorial services under NAICS 561720 (Janitorial Services).
- ✔ Work aligns to PSC S201 (Housekeeping/Custodial Services).
- ✔ Set-aside noted as "SBA" (clarify specific set-aside type/eligibility in the

Deliverables

- ✔ Proposal/quote responding to the Combined Synopsis/Solicitation (format, volumes, and content not provided in snippet).
- ✔ Janitorial service performance at MVY ATCT per the statement of work/

1. Read the one-token notice

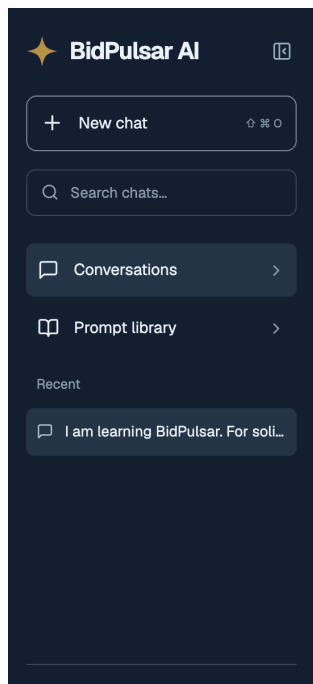
2. Select Analyze this notice

3. Review confidence, gaps and next steps

Scroll to BidPulsar Analysis and read the usage description before selecting Analyze this notice. This action uses one BidPulsar AI token and the notice text available to your account. In this demonstration, a completed analysis deducted one token, and the new remaining balance appeared below the button. The result included a decision brief, requirements, deliverables, risk flags, recommended next steps, and coverage limits. Read the confidence label and the missing information as carefully as the summary. Our result correctly flagged that the available context did not include the full statement of work, cleaning frequencies, staffing hours, or proposal instructions. An AI brief is a structured starting point for review. It is not proof that an attachment was read, that your company is eligible, or that a submission is compliant. Confirm each important statement against the actual source package before acting on it.

Practice: explain the next action and the evidence you would check before taking it.

Use the AI conversation workspace



The screenshot shows the BidPulsar AI interface. On the left is a dark sidebar with the BidPulsar AI logo, a 'New chat' button, a search bar, and sections for 'Conversations', 'Prompt library', and 'Recent' chats. The main area is light blue and contains a chat conversation. The user's prompt is: 'I am learning BidPulsar. For solicitation 697DCK-27-R-00001, give me a short che'. The AI's response is: 'I am learning BidPulsar. For solicitation 697DCK-27-R-00001, give me a short checklist of what to verify before deciding to bid. Separate known facts from missing information and link sources if available. Do not invent requirements.' Below the response, the AI is identified as 'BidPulsar AI'. The response is structured with a heading 'Known facts' followed by two bullet points, and a heading 'Short checklist before deciding to bid' followed by two bullet points.

I am learning BidPulsar. For solicitation 697DCK-27-R-00001, give me a short che

I am learning BidPulsar. For solicitation 697DCK-27-R-00001, give me a short checklist of what to verify before deciding to bid. Separate known facts from missing information and link sources if available. Do not invent requirements.

BidPulsar AI

Known facts

- Solicitation number provided: **697DCK-27-R-00001**
- No solicitation notice, amendment, or attachments were supplied here, so I **can't verify any actual requirements yet.**

Short checklist before deciding to bid

- Notice type:** Is this a **solicitation**, **presolicitation**, or **sources sought**?
- Submission window:** Open/close dates, time zone, and any pre-bid deadlines.

1. State your objective and provide context

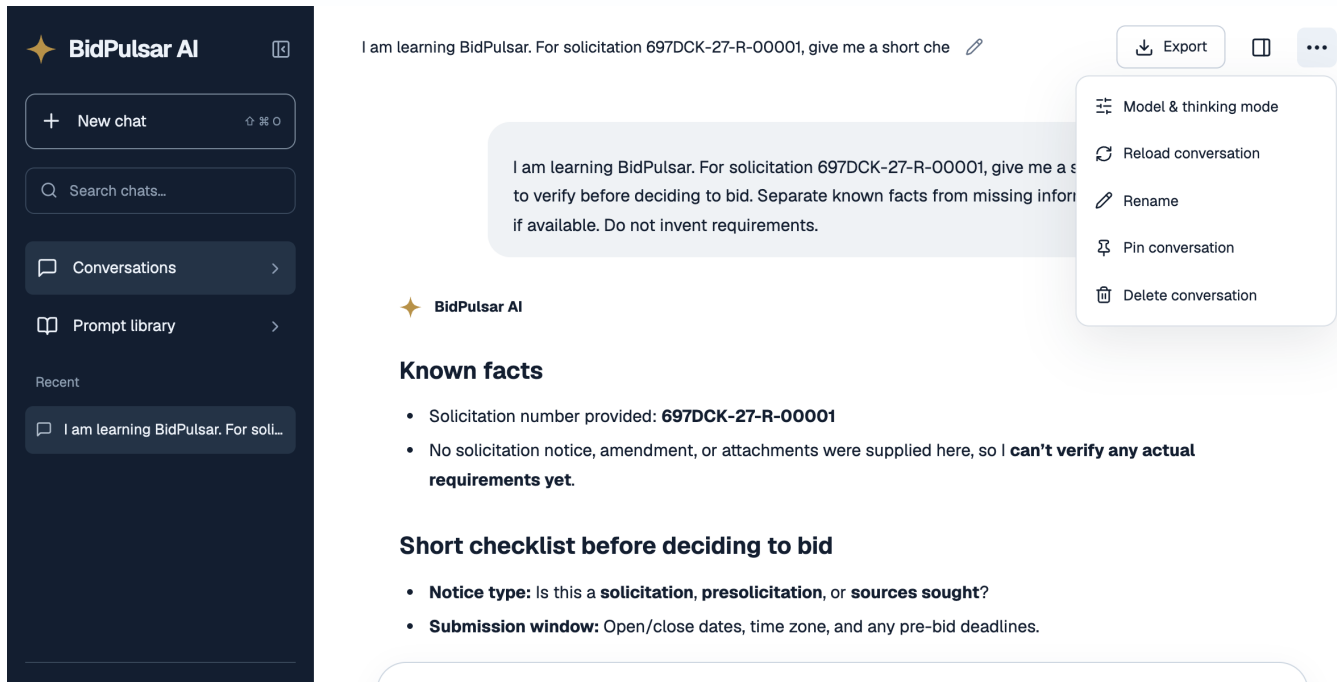
2. Ask for facts, gaps and sources

3. Review the answer before using it

AI Chat opens a separate conversation workspace. Start a new chat, choose a suggested task, or type your own request. A useful prompt names the opportunity, explains what you need, and asks the assistant to separate verified facts from missing information. In this demonstration we requested a bid decision checklist and explicitly asked it not to invent requirements. The reply explained that a solicitation number alone did not supply the actual documents. That distinction matters: a general checklist is not a document specific analysis. Supply the relevant text or use Attach files when you want analysis grounded in a package you are authorized to share. Keep confidential material within your organization's approved workflow. Read the response, follow citations where present, and correct the context before asking for another draft. The demonstration conversation completed, and the account activity recorded one additional token consumed.

Practice: explain the next action and the evidence you would check before taking it.

Chat controls, sources and outputs



The screenshot displays the BidPulsar AI interface. On the left is a dark sidebar with a 'New chat' button, a search bar, and sections for 'Conversations' and 'Prompt library'. The main area shows a chat with the prompt: 'I am learning BidPulsar. For solicitation 697DCK-27-R-00001, give me a short checklist to verify before deciding to bid. Separate known facts from missing information if available. Do not invent requirements.' The AI's response is under the heading 'Known facts' and lists two points: the solicitation number and the lack of verification for requirements. Below this is a 'Short checklist before deciding to bid' with two items: 'Notice type' and 'Submission window'. A menu on the right offers actions like 'Export', 'Model & thinking mode', 'Reload conversation', 'Rename', 'Pin conversation', and 'Delete conversation'.

I am learning BidPulsar. For solicitation 697DCK-27-R-00001, give me a short checklist to verify before deciding to bid. Separate known facts from missing information if available. Do not invent requirements.

Known facts

- Solicitation number provided: **697DCK-27-R-00001**
- No solicitation notice, amendment, or attachments were supplied here, so I **can't verify any actual requirements yet.**

Short checklist before deciding to bid

- Notice type:** Is this a **solicitation**, **presolicitation**, or **sources sought**?
- Submission window:** Open/close dates, time zone, and any pre-bid deadlines.

1. Choose thinking mode

2. Inspect Sources and outputs

3. Export useful conversations

The chat sidebar contains recent conversations, a conversation search, New chat, and a prompt library. These help you return to work without starting over. The composer includes Attach files, Web research, and model and thinking controls. The recorded model menu offered Swift, Balanced, Deep, and Apex. Choose a mode suited to the task, and read any usage information shown in your account rather than assuming every mode or future feature has identical limits. The Sources and outputs panel separates evidence from the conversation itself and offers an export as Markdown. If it says there are no sources, treat the answer as unverified guidance rather than a sourced research result. Copy reply can help you reuse a draft, but review it first. Conversation options and export controls manage the conversation; they do not submit a proposal or send its contents to your contracting officer.

Practice: explain the next action and the evidence you would check before taking it.

Understand tokens and billing

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Search opportunities, solicitations, agencies, or workspaces

Saved opportunities
Quick bookmark list. For now this is stored in your browser (cross-device sync coming next).

Nothing saved yet. Open any opportunity and click **Save**.

BidPulsar AI
Your internal BidPulsar AI token balance and recent usage. These are product credits, not raw OpenAI tokens.

MONTHLY	REMAINING	USED
25	20	5

1 BidPulsar AI token covers one primary AI action. Helper calls that support the same action stay bundled. Last updated Sep 24, 2026, 01:07 PM.

AI opportunity search
Natural-language opportunity search and query planning. 1 token

Opportunity analysis
Bid/no-bid style analysis for a selected opportunity. 1 token

1. Read remaining, monthly and used counts

2. Review recent activity

3. Review checkout terms before any purchase

BidPulsar AI tokens are product credits. They are not raw language model tokens. The account page shows the monthly allowance, remaining balance, used amount, and recent activity. It lists primary actions such as AI opportunity search, opportunity analysis, detail guidance, pricing analysis, and pursuit planning as one token each, with supporting helper calls bundled into the same action. Each completed analysis or chat action adds a separate usage entry. Review recent activity to see which actions used your allowance. Purchased refill lots are separate from the monthly plan allowance and were described as expiring after ninety days. Billing also explains file package access and service plan access. Prices and entitlements can change, so use the current checkout and account page when making a decision. No token refill, subscription, payment, or file unlock purchase was completed during this training recording.

Practice: explain the next action and the evidence you would check before taking it.

Build a pricing worksheet


BidPulsar
PUBLIC CONTRACTS AND AI

[Contracts](#)
[States](#)
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[AI Chat](#)
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[AR](#)
[Account](#)
[BP](#)

[Pricing Studio](#)
[Deterministic + benchmarked](#)
[104844c6ab114d2fa4a734b72479ac17](#)

Bid Pricing Studio

Build a defensible bid price from rates, years, line items, indirects, escalation, risk reserve, source extraction, and award-history comparables.

FLOOR
\$287,168

TARGET
\$303,882

PREMIUM
\$340,347

Solicitation context
Known source facts and any pasted text used for pricing assumptions.
[Find notice](#)

TITLE

SOLICITATION #

AGENCY

NAICS

PSC

CONTRACT TYPE

Rates and posture

FRINGE

OVERHEAD

G&A

FEE

RESERVE

ESCALATION

1. Review imported context

2. Replace example rates and quantities

3. Model periods, direct costs and indirects

Open the pricing worksheet from an opportunity's pricing section. The studio carries context such as title, solicitation number, agency, codes, location, and source URL into a working estimate. Review those fields carefully; a notice type is not automatically the contract's pricing arrangement. Enter the actual contract type and the pricing instructions from the solicitation. Model base and option periods, dates, months, and escalation. Add labor or direct cost rows, then set quantities, hours, rates, materials, travel, subcontract costs, or other direct costs. The rate panel includes fringe, overhead, general and administrative costs, fee, and reserve. Initial values are examples or assumptions, not a verified quote for this solicitation. Replace them with defensible inputs. Keep notes explaining each important assumption and its source so another reviewer can understand how you reached the price.

Practice: explain the next action and the evidence you would check before taking it.

Calculate, compare and export pricing

Janitorial Services at the MVY ATCT in Ma: 697DCK-27-R-00001	
AGENCY	NAICS
FEDERAL AVIATION ADMINISTRATION	561720
PSC	CONTRACT TYPE
S201	Combined Synopsis Solicitation
DUE DATE	PLACE OF PERFORMANCE
mm/dd/yyyy	Massachusetts • 02575 United States
SOURCE URL	
https://sam.gov/workspace/contract/opp/1	
SOLICITATION TEXT OR PRICING NOTES	
Janitorial Services at the MVY ATCT in Massachusetts 697DCK-27-R-00001 FEDERAL AVIATION ADMINISTRATION 561720 S201 Massachusetts • 02575 United States Combined Synopsis Solicitation Janitorial Services at the MVY ATCT in Massachusetts 697DCK-27-R-00001 FEDERAL AVIATION ADMINISTRATION TRANSPORTATION, DEPARTMENT OF 561720 S201 SBA Massachusetts • 02575 United States Combined Synopsis Solicitation Combined Synopsis Solicitation from FEDERAL AVIATION	

28	18	
G & A	FEE	
10	10	
RESERVE	ESCALATION	
4	3.5	
Lean	Balanced	Protective
AI pricing review ☐ Adds strategy notes when available.		
Calculate bid price		
JSON	XLSX	PDF
Save workpaper to workspace		
Source text fetched and clipped for pricing review.		

1. Calculate after changes
2. Review assumptions and cost stack
3. Export or save only after checking context

Select Calculate bid price after adjusting your inputs. In the demonstration, changing fee from nine to ten percent and recalculating changed the target from approximately three hundred three thousand eight hundred eighty two dollars to three hundred six thousand six hundred sixty nine dollars. This demonstrates the calculation; it is not a recommended bid for this janitorial contract. Review the price stack, period totals, line item workpaper, assumptions, gaps, and risk signals. The intelligence area separates math, awards, source information, and contract type. AI pricing review is optional and should be read with the current token notice. Export controls offer JSON, spreadsheet, and PDF, and a separate action saves a workpaper to a workspace. Verify the selected pursuit before saving. A high confidence indicator about entered math cannot compensate for missing scope, incorrect wage inputs, or unverified quantities.

Practice: explain the next action and the evidence you would check before taking it.

Research the market



BidPulsar
PUBLIC CONTRACTS AND AI

Contracts States **Market** AI Chat Services

AR Account BP

Market Trends

Explore awarded contract trends by NAICS or industry sector. Switch chart types, compare series, and hover to see award counts and real award examples.

Award Value and Award Count

Share Percentage, Moving Average, Cumulative Views

Recent Awards and Top Categories

Controls

Compare up to 5 series. Use focus pages for deep dives.

Reset

Dimension

NAICS — 6-digit codes

View

Trend

Distribution

Seasonality

Period

Monthly

Top N

5 series

Start

09/01/2024

End

09/24/2026

1. Select a perspective and metric

2. Set comparable dates and series

3. Distinguish observed evidence from a bid price

Market Trends provides a wider research view. Choose a perspective, metric, time interval, date range, and series. The interface includes trend, distribution, and seasonality views, plus line, area, and bar charts. Additional controls include cumulative values, a three point average, share percentage, logarithmic scale, and stacking where supported. Use Reset if you lose track of your settings. Search series and select only the comparisons that help answer your question. On opportunity pages, related market panels may separate industry, agency, department, set aside, and state evidence. Always read the sample size, time window, match basis, and normalization limits. An observed award range is not a government budget, an incumbent's current price, or a price to copy. Compare scope, duration, geography, options, and quantities before drawing conclusions. Empty samples should remain unknown rather than becoming zeros in your decision.

Practice: explain the next action and the evidence you would check before taking it.

States, hubs and additional discovery



BidPulsar
PUBLIC CONTRACTS AND AI

[Contracts](#) [States](#) [Market](#) [AI Chat](#) [Services](#)

[AR](#) [Account](#) [BP](#) [v](#)

Hub directory

Browse by state

Open a state to view state-level opportunities and contracts. This directory is designed for discovery and SEO-friendly navigation.

[Browse all opportunities →](#)

[Back to hubs →](#)

United States

Click a state to open its procurement hub.



1. Browse by state or a related hub
2. Check the source and jurisdiction
3. Return to Contracts for a focused search

States gives you a location based entry into procurement discovery. Open a state and use its available notice and official portal routes. Hubs provide other ways to browse, including agency, notice type, industry code, product or service code, and set aside. The website also links to awarded contracts, new contracts today, freight opportunities, guides, blog articles, and the wage determination directory. These routes support different research questions; they should not all be treated as lists of open solicitations. Always check whether an item is a solicitation, an award, a sources sought notice, a standing program, or another notice type. We encountered inconsistent dates and source labels in some browse results during recording. If a listing looks unusual, confirm it on the issuing portal and send support the notice identifier and official URL. Do not assume that a source's presence means complete coverage of every procurement.

Practice: explain the next action and the evidence you would check before taking it.

Dashboard and tracked opportunities

BidPulsar
PROCUREMENT OPERATIONS

WORKSPACE
BidPulsar Review Team

PURSUITS
Dashboard
Opportunities
Pipeline
Bid workspaces
Calendar
COLLABORATION
Messages
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Contractors
OPERATIONS
Documents
Compliance matrices
Team

Q Search opportunities, solicitations, agencies, or workspaces

CAPTURE / OPPORTUNITY TRIAGE
Opportunity operations
Sort, qualify, compare, export, and move verified opportunities into active bid workspaces.

Q Search title, agency, solicitation, NAICS, or location

Filters Columns Deadline Export

VIEWS **All tracked** Active pursuits Due in 30 days Strong fit

OPPORTUNITY	AGENCY	NOTICE ID	NAICS	SET-ASIDE
☐ Y1DA--528A6-22-665 Rebuild B29A Parking Lot 36C2422680047	VETERANS AFFAIRS, DEPARTMENT OF VE...	3ae37e09c1b74dbba32b9a269e74c2d1	237310	Not stated
☐ Water and Soil Solutions, LLC 15601	Department of Agriculture and Consumer ...	1b0f534aa36a18a80e50c0b0d6e6ded7	Not stated	Not stated
☐ Y1DA--528A6-22-665 Rebuild B29A Parking Lot 36C2422680047	VETERANS AFFAIRS, DEPARTMENT OF VE...	9b25cfd4e7a8492481bc3bc872619c05	237310	Not stated
☐ SPE4A526R0156 NSN 1560-01-546-5426; PN 092-00663-... SPE4A526R0156	DEPT OF DEFENSE.DEFENSE LOGISTICS A...	3f8d3d75dfdf79241dcaa4d9e75568cc	Not stated	Not stated
☐ Janitorial Services at the MVY ATCT in Massachusetts 697DCK-27-R-00001	TRANSPORTATION, DEPARTMENT OF	104844c6ab114d2fa4a734b72479ac17	561720	Small Business Set

1. Use the dashboard for priorities
2. Open tracked opportunity operations
3. Compare records with missing values in mind

Return to the signed in dashboard for an overview of work already connected to your organization. The dashboard summarizes active pursuits, upcoming submissions, known pipeline value, workload, and items that need attention. A missing value should not be interpreted as a true zero, and a win rate cannot be meaningful without recorded outcomes. The workspace's Opportunities page is a tracked operations view, distinct from public Contracts discovery. It includes search, filters, columns, sorting, export, row selection, and views such as all tracked, active pursuits, upcoming deadlines, and strong fit. Review the underlying record before relying on a score. Target industry codes and company context affect usefulness. Use this page to prioritize and compare work you are considering or pursuing, then open the appropriate workspace for action. Counts and deadlines in this recording are demonstration account data and will differ from your account.

Practice: explain the next action and the evidence you would check before taking it.

Pipeline, calendar and new pursuits

The screenshot shows the BidPulsar interface. On the left is a sidebar with a 'WORKSPACE' dropdown set to 'BidPulsar Review Team'. Below this is a 'PURSUITS' section with a list of navigation items: Dashboard, Opportunities, Pipeline (highlighted), Bid workspaces, Calendar, Messages, Network, Contractors, Documents, Compliance matrices, and Team. The main area is titled 'CAPTURE / PIPELINE' and 'Pursuit pipeline'. It includes a search bar and a '+ New pursuit' button. The pipeline consists of five stages: 'Qualification' (0 items), 'Bid / no-bid' (0 items), 'Response development' (1 item), 'Client action' (0 items), and 'Final review' (0 items). A card is in the 'Response development' stage with details: ID '36C2422680047', title 'Y1DA--528A6-22-665 Rebuild B29A Parking Lot', owner 'VETERANS AFFAIRS, D...', progress '47%', and due date 'Apr 29'.

1. Review pipeline stages
2. Check upcoming and overdue deadlines
3. Use New pursuit with a verified source

Pipeline organizes pursuits into qualification, bid or no bid, response development, client action, final review, and submitted stages. A stage is a workflow status, not an independent receipt from the government. Use the calendar to review deadlines over the next seven, fourteen, thirty, or ninety days, or across the full available window. Overdue items require attention even when they do not appear in the next fourteen days. The Bid workspaces page lists pursuits with stage, fit, owner, assignments, files, and deadline. New pursuit offers an official source URL, a solicitation file, or a provider connection as a starting point. Choose the route that matches the material you actually have, and review the next step before creating the workspace. The form checks source information, but you remain responsible for confirming the solicitation. This recording shows the creation form without submitting a new pursuit.

Practice: explain the next action and the evidence you would check before taking it.

Work inside a bid workspace

The screenshot displays the BidPulsar interface for a specific bid workspace. The sidebar on the left provides navigation for various procurement operations. The main workspace is titled 'Y1DA--528A6-22-665 Rebuild B29A Parking Lot' and is currently in 'Response Development' mode. It features a 'RESPONSE OUTLINE' with two sections: '01 Review opportunity details and official... submission' and '02 Confirm privacy and account deletion ... compliance'. The 'SELECTED RESPONSE SECTION' is 'Review opportunity details and official source', which includes a 'Todo' list, a 'Human-controlled workspace' note, and 'Response notes and working draft' text. The 'INSPECTOR' panel on the right shows fields for STATUS (To do), DUE DATE (mm/dd/yyyy), OWNER (Client team), and EVIDENCE (0 linked file(s)).

1. Select a response section
2. Edit and save the working draft
3. Check owner, status, due date and evidence

Open a pursuit to work in its controlled record. The response sections area lets you select a section, review its notes, and save a working draft. Use the inspector to see status, due date, owner, evidence, comments, and history. Assignments owned by the Federal Bid Partners service team may be restricted to that team; a disabled owner selector is not an invitation to work around those controls. Use section names and evidence notes that another reviewer can follow. A useful draft explains both the proposed response and the source supporting it, including page or section references. Save your work and confirm the page indicates it has synchronized before navigating away. The historical demonstration record contains two review tasks and no uploaded working documents. Its old deadline is part of that sample, not a recommendation to pursue it. Comments and messages reach other people, so review them before sending.

Practice: explain the next action and the evidence you would check before taking it.

Compliance, timeline and review workflow

The screenshot displays the BidPulsar interface for a workspace named "BidPulsar Review Team". The main area shows the "Compliance matrix" for a requirement titled "Y1DA--528A6-22-665 Rebuild B29A Parking Lot". The matrix lists two requirements:

ID	REQUIREMENT	OWNER
REQ-001	Review opportunity details and official source Client submission Open the contract detail screen, inspect source metadata, attachments, due date, and official source.	
REQ-002	Confirm privacy and account deletion controls Client compliance Open Settings > Privacy + data control to verify legal links and account-deletion request flow.	

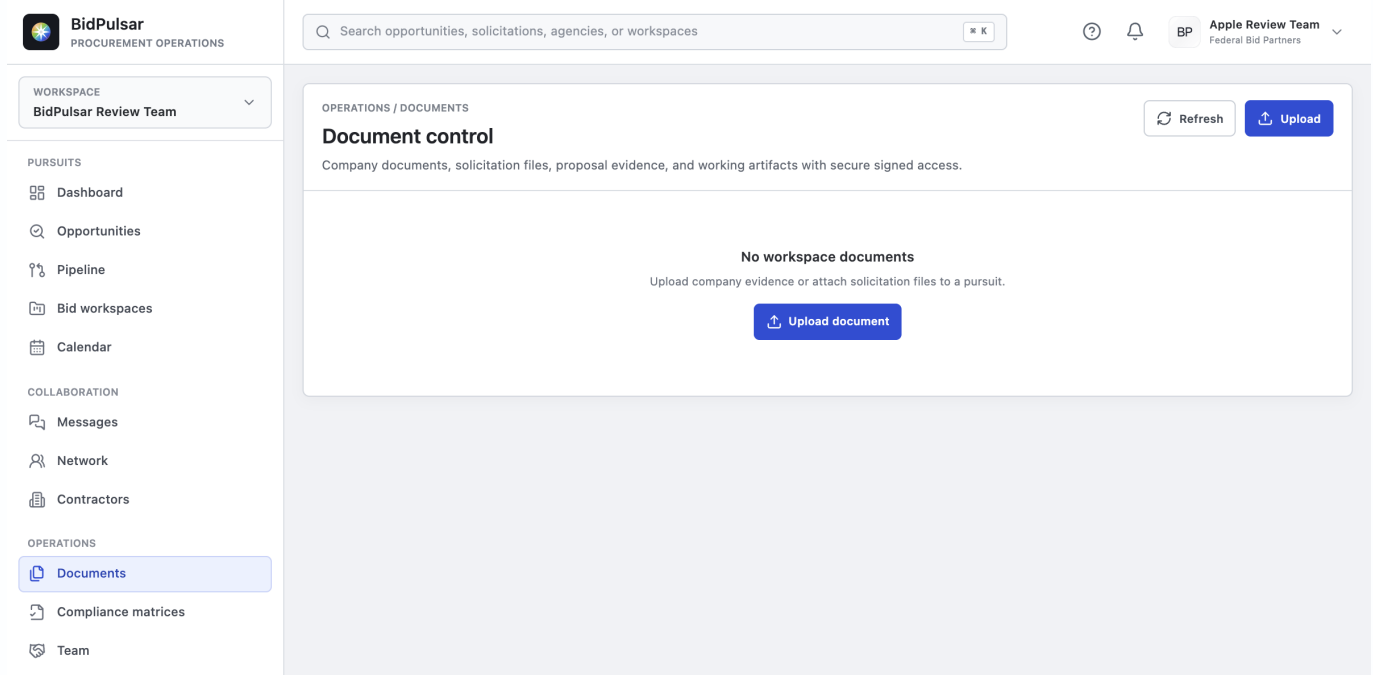
On the right side, there is a form for the "Inspector" to review the requirement details. It includes fields for "STATUS" (set to "To do"), "DUE DATE" (mm/dd/yyyy), and "OWNER" (set to "Client team"). There is also a section for "EVIDENCE" with a button to "Attach evidence".

1. Map each requirement to a response
2. Attach evidence and citations
3. Complete independent review before submission

The compliance matrix connects each requirement with an identifier, owner, response section, evidence, and status. Work from the actual solicitation and amendments rather than inventing a generic checklist and calling it complete. Mark an item complete only after the response and evidence satisfy the requirement. Timeline arranges assignments and submission milestones by date. Workflow gives a review sequence covering qualification, compliance, draft review, independent review, and submission readiness. AI assistance can provide source backed summaries or checklist candidates, but generated material remains subject to human review. In the demonstration, checklist creation was disabled because no source derived candidates were available. Respect that state and add the needed evidence instead of assuming automation has finished the work. BidPulsar tracks readiness. An authorized person still needs to confirm the final package and submit through the official channel, then retain the submission receipt.

Practice: explain the next action and the evidence you would check before taking it.

Documents, team and reports



BidPulsar
PROCUREMENT OPERATIONS

WORKSPACE
BidPulsar Review Team

PURSUIITS

- Dashboard
- Opportunities
- Pipeline
- Bid workspaces
- Calendar

COLLABORATION

- Messages
- Network
- Contractors

OPERATIONS

- Documents**
- Compliance matrices
- Team

Search opportunities, solicitations, agencies, or workspaces

OPERATIONS / DOCUMENTS

Document control

Company documents, solicitation files, proposal evidence, and working artifacts with secure signed access.

No workspace documents

Upload company evidence or attach solicitation files to a pursuit.

[Upload document](#)

Refresh Upload

BP Apple Review Team
Federal Bid Partners

1. Keep files tied to the correct pursuit

2. Review assignment ownership

3. Export reports with context

Documents is the workspace library for files and references. Before uploading, confirm the organization and pursuit, choose an accurate title or category, and make sure the material is appropriate for that audience. A file picker or an upload button is not proof of a completed upload: confirm the resulting file record and open it afterward. The Team page organizes assignment queues, including client work, proposal delivery, administrative review, and unassigned work. Adding a member changes access, so use the organization's normal approval process and choose the correct role. Reports summarize known pipeline value, active work, assignments, and stage distribution, with an export action. Read them as operational summaries, not proof of an award or completed submission. The recorded demo has sparse historical data and an empty documents library. Uploading files, inviting team members, and delivering reports were not executed for this demonstration.

Practice: explain the next action and the evidence you would check before taking it.

Messages, network and contractor profiles

1. Keep private messages separate from public posts

2. Select the intended recipient

3. Review your public company profile

Messages separates service team communication, contractor conversations, and notes to yourself. Choose the correct thread before composing. A private note is different from a public post, and a draft is different from a sent message. The Network area has a public feed, notifications, and profile tools. Public actions include posting, replying, liking, reposting, saving, sharing, and opening a contractor message. Consider the audience before publishing proposal details or client information. Contractors provides profile discovery and company profile management, with fields such as name, website, location, biography, capabilities, and industry codes. Ownership and claim controls determine who can edit an existing listing. A claim or verification request is not the same as approved verification. In this recording, we navigated these areas and demonstrated composition without sending a message or publishing a post. Use the same deliberate review step in your daily work.

Practice: explain the next action and the evidence you would check before taking it.

Saved searches, integrations and notifications

BidPulsar
PROCUREMENT OPERATIONS

WORKSPACE
BidPulsar Review Team

PURSUITS

- Dashboard
- Opportunities
- Pipeline
- Bid workspaces
- Calendar

COLLABORATION

- Messages
- Network
- Contractors

OPERATIONS

- Documents
- Compliance matrices
- Team

Search opportunities, solicitations, agencies, or workspaces

CONTRACT RESEARCH

Your saved searches

Reopen the same keywords, locations and deadlines. Your searches are available whenever you sign in to this account.

Your saved searches

Federal IT contracts

Older preset preserved. Open and save a copy to use the new library.

Run search

MD/VA security services

Older preset preserved. Open and save a copy to use the new library.

Run search

Refresh

Find contracts

1. Run a saved preset and inspect its destination

2. Review connected services

3. Tune alerts to your actual needs

Saved searches helps you revisit common research patterns. The demonstration account includes older presets for federal technology work and regional security work. Their descriptions explain that legacy presets are preserved and can be opened and saved into the newer library. After running one, check both the destination page and the applied filters. Integrations summarizes available source, document, notification, and billing connections. Seeing a provider label is not proof that every record or attachment from that provider is available. Open the associated configuration or help route when something needs attention. Notifications is where you review alerts and available preferences. Choose useful signals, verify your contact details, and check device permissions separately for mobile push. If alerts are absent, investigate the saved criteria, account settings, and device permission before concluding that no opportunities exist. Avoid turning on every alert simply because the option is available.

Practice: explain the next action and the evidence you would check before taking it.

Settings, support, intake and invoices

BidPulsar
PROCUREMENT OPERATIONS

WORKSPACE
BidPulsar Review Team

PURSUITS

- Dashboard
- Opportunities
- Pipeline
- Bid workspaces
- Calendar

COLLABORATION

- Messages
- Network
- Contractors

OPERATIONS

- Documents
- Compliance matrices
- Team

Search opportunities, solicitations, agencies, or workspaces

Apple Review Team
Federal Bid Partners

Client Intake Form, Elite Proposal Package

Save and continue later. Submit once complete for admin review and service onboarding.

This intake feeds proposal workflow, SAM/CMMC support, capability development, and client workspace setup.

SAM registration preference: Select...
PIEE/SPRS + CMMC preference: Select...
Proposal support method: Select...

Legal business name:
DBA / trade name:
UEI:
CAGE:
EIN:
State of incorporation:
Date of incorporation: (YYYY-MM-DD)
Business website:

1. Keep organization information accurate

2. Review service scope and authorizations

3. Confirm invoices in the billing record

Settings summarizes organization information and targeting details. Follow the account or profile route when a field is managed there. Help provides guide and support routes; a useful support request includes the affected notice identifier, official URL, expected behavior, and what happened. Intake and services collects business details, preferences, capabilities, past performance, classifications, and requested assistance. Read every authorization and signature section before submitting. Saving progress is different from authorizing an engagement. Invoices lists billing records associated with the workspace. Review the actual invoice and current balance before paying, and retain the payment receipt. An empty invoice list in this demo does not imply free service or paid status for another client. The training shows these pages without signing an agreement, placing an order, paying an invoice, changing access, or requesting account deletion. Those are deliberate final actions for the appropriate account owner.

Practice: explain the next action and the evidence you would check before taking it.

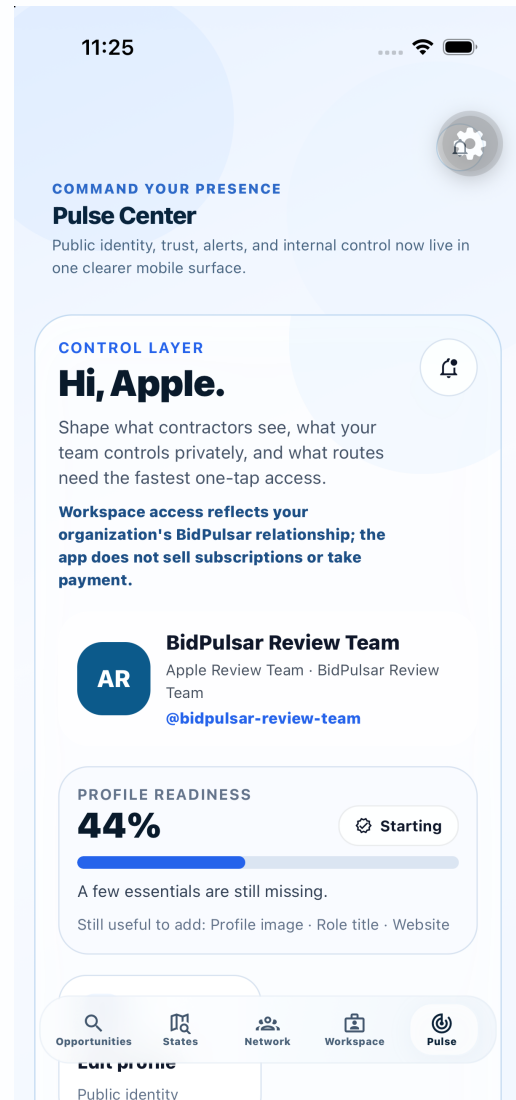
iPhone: the native navigation

1. Use Opportunities, States, Network, Workspace and Pulse

2. Sign in with the same account

3. Allow the account state to finish loading

Now move to the native iPhone app. This footage comes from the real BidPulsar app running in an iPhone simulator, using the current local app source connected to the live service. It is not a redesigned mockup. The bottom navigation has Opportunities, States, Network, Workspace, and Pulse. You can browse as a guest, but account actions require sign in. The sign in screen supports password, email code, Apple, and Google options when available. Use the same intended account and allow its access information to finish loading. The demonstration initially showed a loading state before the correct Growth workspace appeared. Mobile and web share important account workflows, but their layouts and some saved item behavior differ. Use the visible labels on your version rather than expecting every web button in exactly the same place. The App Store build can differ from the development build shown here.



Practice: explain the next action and the evidence you would check before taking it.

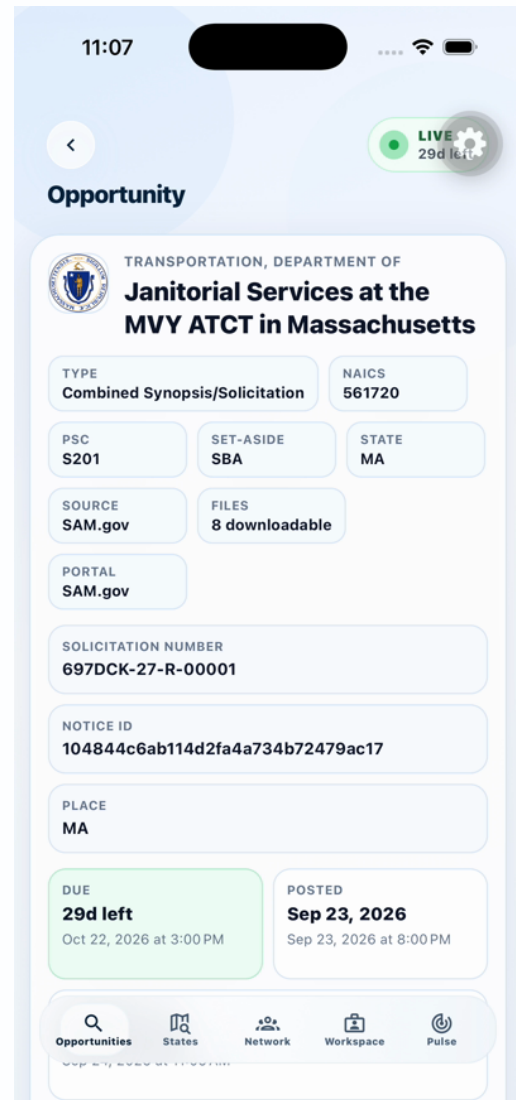
iPhone: search and inspect a notice

1. Search in Opportunities

2. Use scope and Filters

3. Open the notice and verify its source

In Opportunities, enter a keyword, agency, industry code, or solicitation reference, then select Search. We repeated the janitorial search and opened the same air traffic control tower opportunity. Mobile shows related search terms, codes, sorting, scope, and a Filters control. Location based discovery is optional and depends on the permission you choose. A result card provides a concise summary; open the full notice to see the identifier, dates, source, files, agency context, and available actions. On the detail page, Save, Discuss, Share, source access, and the bid workpaper serve different purposes. The preliminary bid range is explicitly described as a contractor side estimate, not an official government estimate or award value. The States tab offers a native atlas with search, regional lenses, featured states, and state pages. Use these as alternate entry points, then apply the same source verification process you learned on the web.

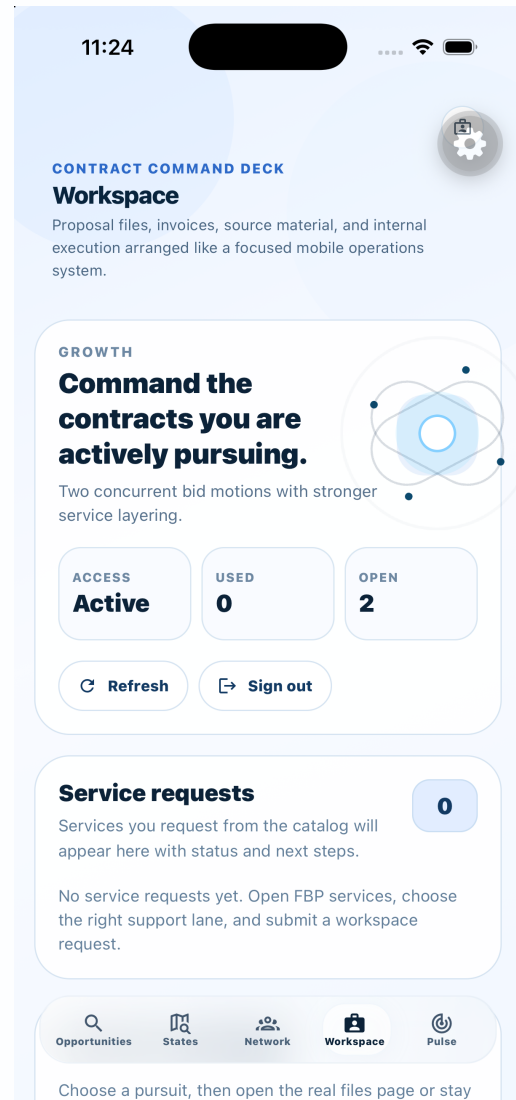


Practice: explain the next action and the evidence you would check before taking it.

iPhone: workspace, files and tasks

1. Select the correct contract
2. Separate source, working, signed and shared files
3. Review tasks and notes in context

The mobile Workspace is a contract focused command area. Select a pursuit before opening files, tasks, or notes. The screen shows account access, service requests, selected contract information, a watchlist queue, and workload summaries. The Files page separates the source package, working files, signed documents, and shared library. Source files are the solicitation material. Working files support preparation. Signed documents should contain the actual executed material, and the shared library holds reusable references. Putting a file in a signed folder does not itself create a signature. Use Add file only after checking the selected contract and audience, and confirm the resulting record. Tasks and notes remain attached to the pursuit rather than becoming public Network content. In the demo, the historical pursuit's source package loaded seven files while working and signed folders were empty. That is a visible account state, not proof of a submitted package.

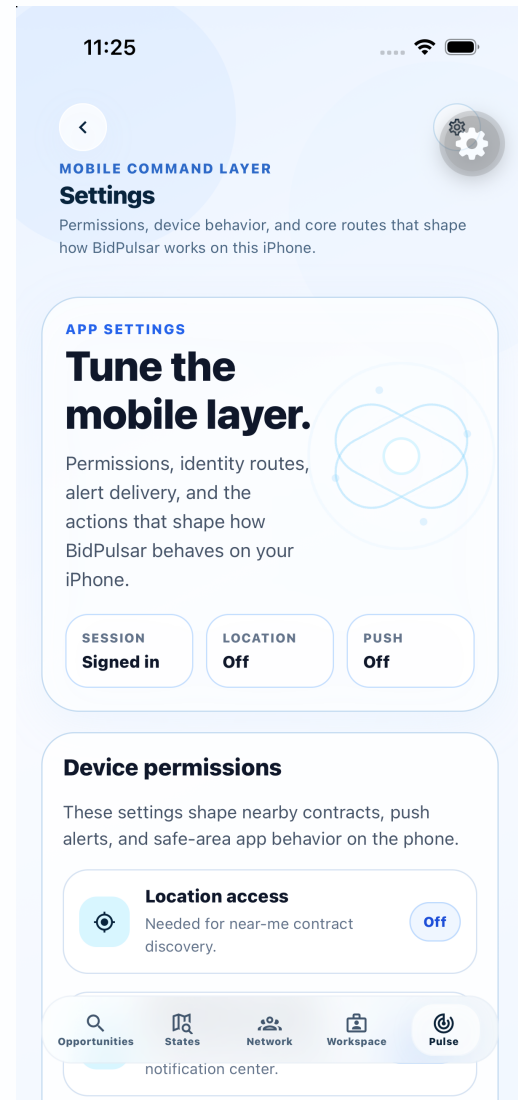


Practice: explain the next action and the evidence you would check before taking it.

iPhone: Pulse, identity and permissions

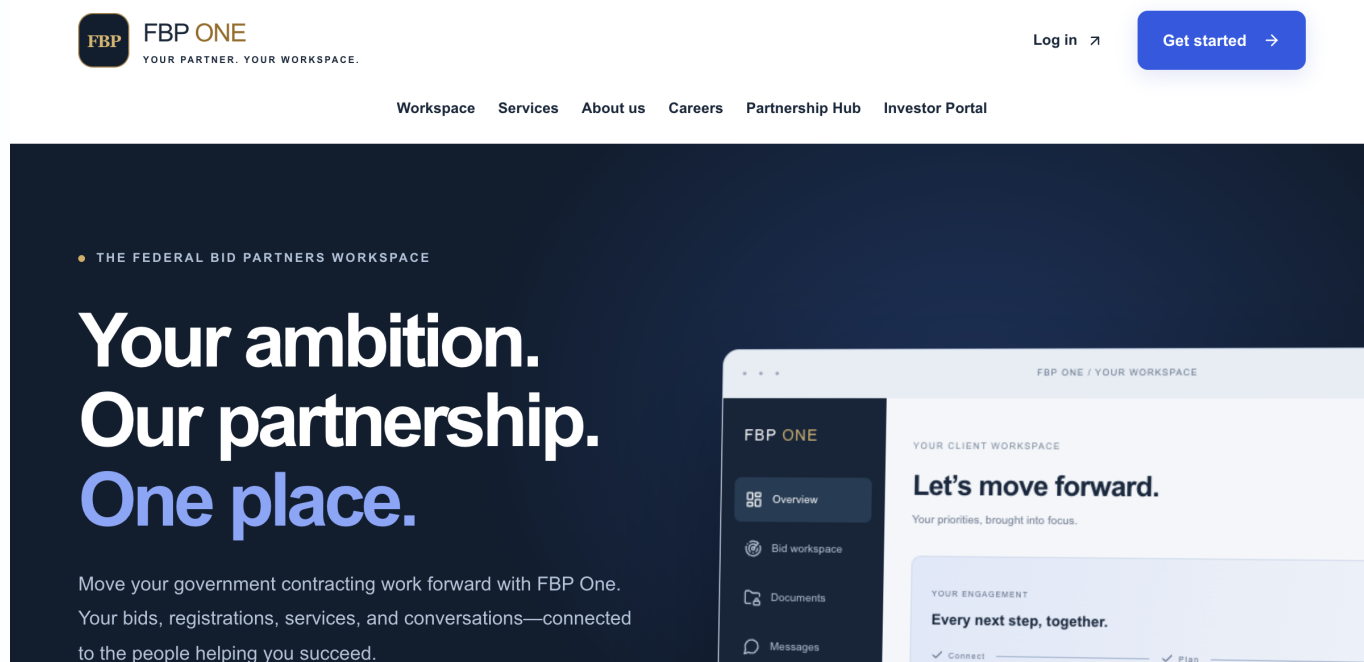
1. Use Pulse for account and shortcut routes
2. Review public identity separately
3. Manage push, location and widgets deliberately

Pulse is the mobile control center. It brings together profile readiness, public identity, verification, alerts, widgets, bid estimates, settings, and Federal Bid Partners services. Additional shortcuts include messages, BidPulsar AI, market trends, awards, saved opportunities, the state atlas, support, and app updates. Edit profile controls the identity others see. Verification is a separate trust process. Settings separates device permissions, core app routes, legal information, and account controls. Location supports nearby discovery; notification permission supports push delivery. Widgets can display selected tracked contracts on the home screen. Use the operating system's settings if the app directs you there. Read privacy and terms information when needed, and treat Delete account as a consequential account action, not a troubleshooting shortcut. The recorded native app describes services as external support and does not offer subscription checkout or take payment inside the app.



Practice: explain the next action and the evidence you would check before taking it.

BidPulsar and FBP One

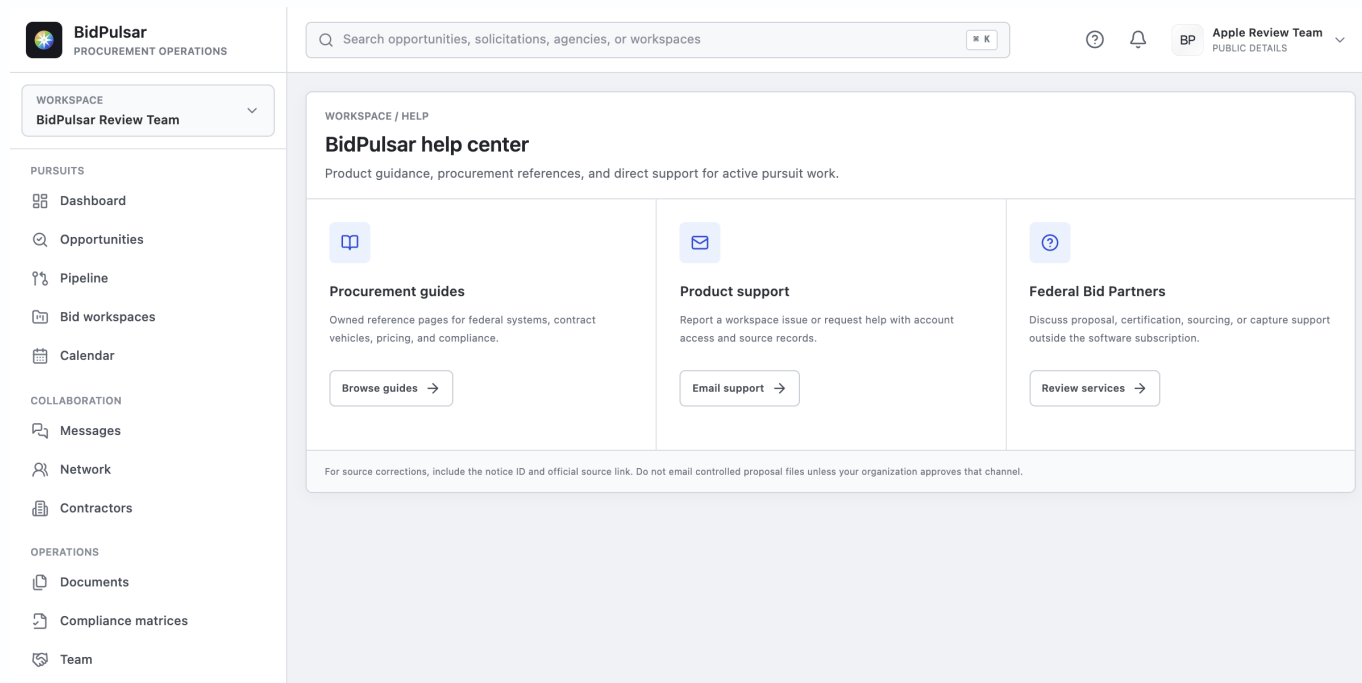


1. BidPulsar supports discovery and preparation
2. FBP One supports the client engagement
3. Use the account connected to your purchased scope

BidPulsar is part of the Federal Bid Partners ecosystem. FBP One is the separate client collaboration workspace for your engagement, services, documents, bids, and conversations with the team. The real FBP One entry page is shown here. Its sample workspace overview is explicitly labeled illustrative, so do not mistake those example tasks for your live account data. Access depends on your account, purchased scope, and connected services. Follow your approved client access route or the team's instructions to connect the correct engagement. A BidPulsar watch list item does not by itself prove that an FBP One bid room has been created or that a service has been ordered. This chapter explains how the products fit together; it does not demonstrate an authenticated cross product transfer. A separate FBP One guide will cover its detailed client workflow. Confirm any account linking question with your Federal Bid Partners team.

Practice: explain the next action and the evidence you would check before taking it.

Troubleshooting and a repeatable daily routine



1. Verify the page, account and filters

2. Keep evidence for important actions

3. Finish with a named next step

If something does not look right, start with the account, workspace, selected contract, and current filters. Allow loading to finish. Refresh when appropriate, then check the official source or the account's detailed access page. For a failed AI action, inspect the remaining balance and recent activity before repeatedly submitting the same request. For a missing file, confirm the source package and access, then use the issuing portal. For missing mobile alerts, check both app preferences and system permissions. Your daily routine can be simple: review alerts, search deliberately, inspect the source, save useful opportunities, update the pursuit's next action, and check approaching deadlines. End each session knowing who owns the next step and when it is due. Use the PDF's practice checklist to demonstrate these skills yourself. A complete workspace is helpful; a verified source, a reviewed response, and an actual submission receipt are what support a defensible result.

Practice: explain the next action and the evidence you would check before taking it.

Show that you can do it

- ☐ Discovery: Find an opportunity with a keyword and a scope filter. Explain why one result is relevant and why another is not.
- ☐ Source review: Identify the solicitation number, notice type, deadline with time zone, official source, and latest amendments.
- ☐ Analysis: Explain an AI result's confidence, missing information, and the source you would use to verify it.
- ☐ Tokens: Find your remaining balance and recent activity. Distinguish a token action, a file unlock, and a service purchase.
- ☐ Pricing: Replace one assumption, calculate, and explain the effect. Identify which inputs are still unverified.
- ☐ Pursuit: Find the correct workspace, a response section, its owner, due date, status, and supporting evidence.
- ☐ Mobile: Find the same notice on iPhone, open Workspace, and locate source files, settings, and support.
- ☐ Completion: Explain why a saved draft, a Submitted stage, and an official submission receipt are different.

If you cannot complete a step, return to that lesson. If the product state prevents the action, contact support with the notice ID and a clear description.

What this recording proves

Verified in the demonstration

Existing demo login on web and native; janitorial keyword search; a matching notice on both platforms; watch-list confirmation; completed opportunity analysis; completed AI conversation with usage activity; pricing recalculation; workspace, file, service, and account navigation.

Shown without final execution

New pursuit creation, file upload, file purchase, token refill, payment, team invitation, public posting, sending messages, legal signature, government submission, and account deletion. Review the final destination and terms when performing these in your own account.

Known differences and limitations

Some browse data showed inconsistent dates or source labels. The web Save list was browser-local. The native footage uses current local app source connected to the live service; the App Store build can differ. Account loading can briefly display provisional access information. FBP One is shown at its public entry page, with no authenticated account-linking or transfer demonstration.

How to use the evidence

The screens were captured from actual UI at high pixel density. Titles and the opening animation are editorial artwork. Narration is AI-generated with OpenAI Cedar. Captions use measured speech timing. Historical demonstration records are identified as examples.

Primary references

Live BidPulsar at <https://bidpulsar.ai>; FBP One at <https://portal.federalbidpartners.com>; the official source links within each notice. Checked 24 September 2026. Product source was used to cross-check interface and token terminology.